

## Message Text

CONFIDENTIAL

PAGE 01 ISTANB 00288 281028Z

15

ACTION EUR-12

INFO OCT-01 ISO-00 FEA-01 AEC-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-01 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 RSC-01 SAM-01

OES-03 SP-02 SS-15 STR-01 TRSE-00 FRB-03 PA-01

USIA-06 PRS-01 XMB-02 OPIC-03 LAB-04 SIL-01 /102 W

----- 061792

P 280945Z JAN 75

FM AMCONSUL ISTANBUL

TO AMEMBASSY ANKARA PRIORITY

INFO SECSTATE WASHDC 5799

AMEMBASSY LONDON

C O N F I D E N T I A L ISTANBUL 0288

EO: 11652 NA

TAGS: BGEN, ENRG, TU

SUBJ: GOT USE OF ATAS TANK FARM FACILITIES

REF: (A) ISTANBUL 252; (B) ANKARA 698

SUMMARY: MOBIL HAS INFORMED MINENERGY OF ITS WILLINGNESS TO MAKE TANK FARM FACILITIES AVAILABLE FOR USE BY GOT. ALSO PLANS TO PRESENT NEW PROPOSAL IN ATTEMPT BREAK DEADLOCK OVER PRICE OF IMPORTED CRUDE OIL. END SUMMARY

1. MOBIL GENMGR CASANOVA HAS ADVISED US THAT LETTER HAS BEEN SENT TO MINENERGY AGREEING TO GOT USE OF ATAS UNUTILIZED STORAGE FACILITIES ON A TEMPORARY BASIS DURING THIS "EXCEPTIONAL" PERIOD. RESPONSE ALSO WILL REAFFIRM EARLIER OFFER TO REFINER GOVERNMENT SUPPLIED CRUDE ON COST PLUS FEE BASIS, AND WILL REITERATE EARLIER REQUEST TO IMPORT FUEL OIL TO SUPPLY MOBIL CUSTOMERS. CASANOVA THOUGHT DISCUSSIONS WOULD BEGIN THEREAFTER TO NEGOTIATE PRICE FOR USE OF FACILITIES. AS FAR AS MOBIL AWARE, GOT PLANS TO IMPORT ONLY FUEL OIL FOR THE TIME BEING, CONFIDENTIAL

CONFIDENTIAL

PAGE 02 ISTANB 00288 281028Z

AND PERHAPS LPG WHICH APPARENTLY IN CRITICAL SHORTAGE.

2. MOBIL GENMGR SAID THAT CONFUSION OVER WHETHER GOT DEMAND INCLUDED IMPORTING CRUDE PETROLEUM OCCURRED BECAUSE OF INITIAL RADIO ANNOUNCEMENT JAN 23 IN WHICH ENERGY MINISTRY WAS QUOTED AS READY TO TAKE OVER TANK FARMS OF MOBIL AND BP UNLESS THEY BEGAN IMPORTING CRUDE PETROLEUM WITHOUT DELAY. ACCORDING TO CASANOVA, PRIMIN IRMAK WAS FURIOUS OVER THIS ANNOUNCEMENT AND TELEPHONED MINENERGY ISIK POINTING OUT RADIO ANNOUNCEMENT WAS NOT IN ACCORDANCE WITH GOVT. POSITION AND INSTRUCTIN  
G  
HIM TO RETRACT THE ULTIMATUM. AS RESULT ISIK, IN TELEVISION INTERVIEW JAN. 24, SAID GOT REQUEST WAS TO EXPLORE POSSIBILITY OF RENTING UNUTILIZED FACILITIES ON COMMERCIAL BASIS AND DENIED THAT COMPANIES HAD BEEN GIVEN ULTIMATUM. HE CHARACTERIZED GOT REQUEST AS AN OPTION.

3. CASANOVA ALSO HAS TOLD US THAT HE INTENDS TO PRESENT NEW PROPOSAL TO MINENERGY ON JAN. 29. HE ASKED THAT THE DETAILS BE HELD CLOSELY. IN ORDER TO FIND WAY OUT OF CURRENT DEADLOCK MOBIL WILL SUGGEST THAT GOT BASE ITS PRICE ON PERSIAN GULF ARAB LIGHT RATHER THAN EASTERN MED. ACCORDING TO CASANOVA, POSTED PRICE PG ARAB LIGHT IS \$10.46 WHICH IS WELL-ESTABLISHED AND UNCONTROVERTIBLE FIGURE. MOBIL HAS APPARENTLY LEARNED THAT GOT HAS UNUSED TANKER CAPACITY AND WILL OFFER GOT USE OF ITS OWN TANKERS TO TRANSPORT OIL. MOBIL ALSO WILLING PROVIDE PG OIL TO GOVT. IPRAS REFINERY AND TO TAKE KIRKUK FOR USE AT ATAS. THE ADVANTAGE OF THIS PROPOSAL WOULD BE TO PERMIT GOVT. TO COVER TRANSPORTATION COSTS WITHOUT PUBLICLY ACKNOWLEDGING THIS AND THUS OFFER WAY OUT OF CURRENT IMPASSE.

MACE

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** IMPORTS, PETROLEUM PRODUCTS, PRICES, INDUSTRIAL PLANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ISTANB00288  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** DG ALTERED  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750030-1126  
**From:** ISTANBUL  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750115/aaaaamzd.tel  
**Line Count:** 92  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 ISTANBUL 252, 75 ANKARA 698  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 25 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <25 JUN 2003 by ShawDG>; APPROVED <26 JUN 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GOT USE OF ATAS TANK FARM FACILITIES  
**TAGS:** BGEN, ENRG, TU, MOBIL OIL CO  
**To:** ANKARA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006